COMPANY DESCRIPTION
Founded in 1857, Northwestern Mutual helps its clients achieve financial security. Through a needs-based process, Northwestern Mutual determines their clients’ financial security needs and then addresses those needs using a wide range of products and services. For clients seeking personal financial security or security for their business, Northwestern Mutual and its subsidiaries offer an array of solutions. Northwestern Mutual achieved the longest record at #1 in any industry in the history of FORTUNE® America’s Most Admired Companies ranking, leading the life insurance industry for 25 years until the survey was retired in 2009. The NMFN internship has been named one of America’s Top Ten Internships by the Vault Guide to Internships for fourteen consecutive years. Vault Guide to Top Internships, 2009

RESPONSIBILITIES
With the NMFN internship, you receive real-life hands-on experience. You will participate in our training program and be supported by our experienced Network of Specialists and mentors. As a Financial Representative intern, you start with client development and calling prospects. Proceed to meet with clients gaining an understanding of their financial needs. While working with other representatives – and by yourself when you’re ready – you will learn to recommend products and services that can help give clients the financial security they seek. The internship can be a year round opportunity. You have the choice to continue your financial training during the school year, working around your classes and extracurricular activities on a flexible basis.

RELEVANT INFORMATION
Qualifications: No specific skills necessary. Must possess a desire to learn more about the financial services industry and the ability to develop strong relationships with clients. Ideal Candidate: Entrepreneurial, Outgoing, Strong Work Ethic, Integrity. Preferably from the Central PA Region.

Start date: Internship can be Year Round; Flexible – We will work with your class schedule. The Internship is a ten week process, at minimum.

Compensation: “Paid” Internship

Local offices: State College, Williamsport, Harrisburg, York & Chambersburg

How to apply: Contact: John H. Carpenter, Director of Recruitment and Selection Phone # 717-920-2581 or 717-330-2696 Fax #: 717-257-4105 Email: john.carpenter@nmfn.com www.northwesternmutual.com

“Northwestern Mutual Financial Network (NMFN) is the marketing name for the sales and distribution arm of the Northwestern Mutual Life Insurance Company.